

Learning Objectives

- Identify three ways to achieve behavior change.
- Outline three key components of the behavior change methodology focused on small changes.
- Describe strategies and techniques for applying small behavior changes to achieve positive outcomes.

Agenda

Science of behavior change

Anatomy of a tiny behavior

Create tiny behaviors for positive change

How to Change Behaviors



Have an epiphany or big life event



Change the environment



Create a new habit

Behaviors happens when...

Motivation, the Ability to act, and the right Prompt...at the same moment

B = MAP

1172 days



- Internal I want to do it vs. I should do it
- External rewards, incentives, pressure
- Autonomous motivation
- Tap into aspirations the why of behavior change
- Ebb & flow of motivation





What drives our behaviors

Prompt



Do this now!



Right one at the right time



Tiny behaviors

Prompt and anchor

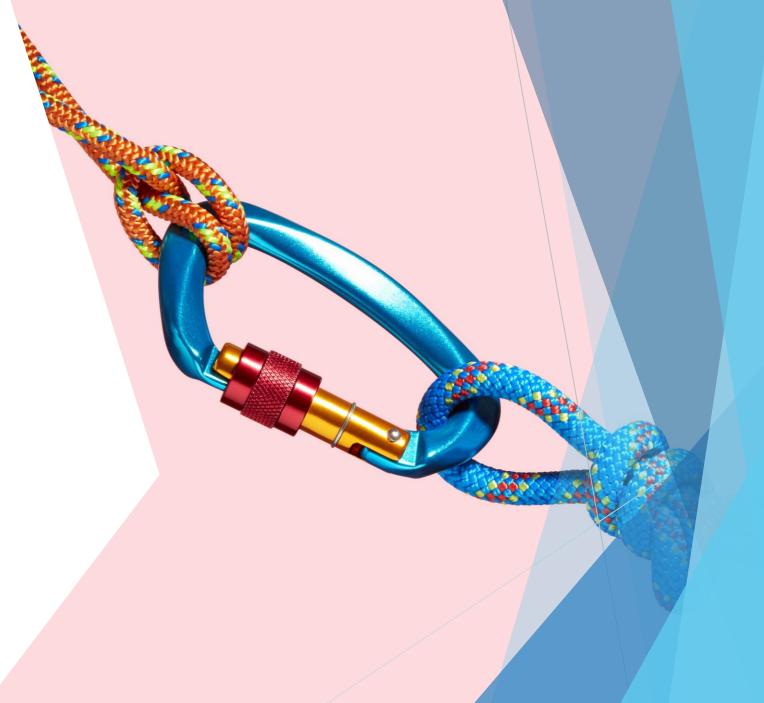
Tiny Behavior

Celebration/Self-praise

Dr. BJ Fogg, Stanford Behavior Design Lab, *Tiny Habits*

Anchor Habits

- Habits already built into your daily routine
- Do them without thinking
- Use anchor habits as a prompt
- Frequency of anchor (1x, 2x, many times per day)
- Time of day of the anchor (morning, afternoon, evening)



Tiny Behavior Creation

What's important to your participant

Tie to values and aspirations

Make it simple and easy to do

Builds self-efficacy - "I believe I can do it"

Success breeds success!

Specific (think SMART goals)



Story-telling & Role Modeling



Praise & Celebration

"Words create Worlds"

~Rabbi Abraham Joshua Heschel

"It Feels Good to Feel Good"

~Barbara Frederickson

Martin Seligman
Barbara Frederickson, Positivity 2.0
Carl Jung, Appreciative Inquiry

Building Tiny Behaviors





Mary

Anchor/Prompt

After I.....

Finish my lunch

Tiny SMART Behavior

I will.....

Walk for 5 minutes, Monday thru Friday

Praise & Celebrate

Ву...

Doing a happy dance!

Summary

- Tiny behaviors build habits
- Simple is doable
- Success breeds more success
- Repetition is key for habits
- View tiny habit building as little science experiments



Thank you!

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